



Our company is currently looking for

Cargo Sales Representative (m/f/d)

Frankfurt, 02 MAR. 2026

China Airlines, based in Taiwan, operates an extensive global passenger and cargo network connecting Taiwan with major markets worldwide. Our Frankfurt office plays a key role in connecting the German market with our global cargo network.

Main duties

- Support the development of air cargo business within the German market
- Maintain and develop relationships with existing customers
- Assist in acquiring new business opportunities
- Handle rate quotations, bookings, and related cargo coordination
- Cooperate closely with operations to ensure efficient space utilization
- Prepare sales reports and support market analysis

Requirments

- Interest and passion for sales and the air cargo industry
- Experience in air cargo or logistics is preferred, but motivated candidates without experience are also welcome
- Good command of German and English (Mandarin is an advantage)
- Proficiency in MS Office; experience with iCargo is a plus
- Strong communication skills and team spirit
- Valid driving license
- Valid work permit / authorization to work in Germany

We offer

- A secure position within a well-established international airline
- Structured training and long-term career development opportunities
- Competitive benefits including 13th month salary and holiday allowance
- Airline-related travel benefits
- An international working environment

If this position appeals to you and matches your qualifications, we look forward to receiving your application in English at julia.gu@china-airlines.com. You are welcome to include a recent photo (optional).

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